



PRESIDENT'S MESSAGE

By: Frank Aguilar, Jr., Industrial Plating Co., Inc.

This month I want to reprint Tom Coss' comments from the fall outing in Monterey earlier this month.

Tom Coss' comments on MFANC Lifetime Achievement Award

I want to thank the MFANC Board of Directors for honoring me with this award. I would like to remind you of the many others who also deserve our thanks, others who I worked with over a long period of years, including several who have passed away. They are missed and we owe them a lot.

Anything that is awarded once per career can be said to be truly scarce and valuable. This award certainly is both and I am grateful. So this is probably the only time I will speak to you and the last time you will have to put up with a speech from me. I'll keep it short.

Now for a little history:

I have been in the industry for 32 years, most of those years I was a member of NCAMF, STA, MFANC or whatever you want to call it. When I came in, this association had already existed for a number of years, so it really has been around for a long time. That is a good indication that the Association is doing something right.

"Back in the day" Our main concern was keeping the association alive.

Times were tough and money was tight.

Shop owners were busy running parts and too tired to get to meetings.

News was usually bad. The pace of new regulations being laid on us was scary.

We were an industry without a friend in the world.

We didn't have enough money to sustain the group and increasing dues meant losing members.

Information was scarce. The few that came to meetings received some information, but it was weeks old. **(Continued on page 2)**



F A L L

(Continued from page 1)

We did have some outstanding successes:

1. Vendor showcase generated the funds we needed to stay alive.
2. A succession of association directors took the load from overworked plating shop owners by helping us with everyday business and special events, providing a headquarters for the association, and providing a professional image.
3. The facilities guide was a huge achievement and an outstanding success, the first real attempt to tell the customer world “who does what” in our industry.
4. Incorporation formalized the Association’s non-profit status.
5. The Association Newsletter started the process of getting information out to all the members.

Most of our shops catered to a local market but a string of Bay Area recessions and chip industry down cycles taught us that we must extend our reach to a broader area and to more diverse markets.

This association can fill a void for its members and act more like a trade association by pushing forward with its Internet presence. The Association can also secure its financial future through the Internet.

You should push your Association officers to get the facilities guide on the Internet. That’s where it should be. Your company’s entries in the Guide can be linked to your website.

Your website is the sign on your store, your chance to tell your story. Customers don’t use the Yellow Pages, or the Thomas Guide, or some booklet any more.

They use Google to find what they need. If you’re not there, they don’t find you.

If your company has a website, optimize it,

If your company does not have a website, get one ASAP !!!

If you’re not on the Internet, you are missing out.

And if your Association is not participating in linking you up in this process, then you haven’t made them hear you.

Our industry is critical to US manufacturing and you are a critical part of our industry.

You are in the market place of the global village whether you know it or not.

Might as well make the most of it. It’s one heck of a deal.

Thanks again for honoring me with this award.



Frank Aguilar, Jr.



Tom Coss



Tracey and Tom Coss

MFANC NEWS**By: Daniel Cunningham, Executive Director**

The first Joint MFANC/MFASC/MFASD Fall Outing at the beautiful Monterey Plaza Hotel & Spa in Monterey, CA on October 2-4 was a truly great event. The guest of honor, **Tom Coss**, Owner of Santa Clara Plating Co., Inc. was very appreciative of all the kind words and awards as you can read in his comments. The **National Association for Surface Finishing (NASF)** had their October NASF Board of Directors Meeting also at the Monterey Plaza on October 1 & 2. Many of the national Directors and Staff stayed around on Friday and Saturday to network with our associations. Next year, MFASD will be hosting a Joint Fall Outing and inviting the Northern and Southern California associations.

At our October Board of Directors meeting on the 15th the Board of Director Election results and MFANC Officer Election results were announced and are as follows:

ELECTION RESULTS

Frank Aguilar, Jr.	(Incumbent)	Industrial Plating
John Marrs	(Incumbent)	Chrome Craft
Jim Miille	(Incumbent)	Chemical Solutions, Inc.
Sylvia Rodriguez	(Incumbent)	AMEX Plating
Ken Valine	(Incumbent)	ABCO Products

OFFICERS

President	Frank Aguilar, Jr.	Industrial Plating Co., Inc.
Vice President	Terry Mc Guinness	PSC Environmental Services
Secretary/Treasurer	Tracey Coss	Santa Clara Plating Co., Inc.
Immediate Past President	Mark Wallace	Global Plating, Inc.

I encourage all of you to attend our November MFANC Forum on November 12th. We will have our Annual Local and National Legislative Update. **Jeff Hannapel** from NASF Government Relations in Washington, DC will give us some insight into the future for this industry, and **Jerry Desmond, Jr.**, our expert in Sacramento, will tell us all what is going on in Sacramento. I hope to see all MFANC members represented at this meeting.



SAVE THIS DATE!!!

VENDOR SHOWCASE 2010

Thursday, February 18, 2010 - 4:00 p.m. - 8:00 p.m.
Nepredak Hall, San Jose

WHO SHOULD ATTEND?

- | | |
|-------------------------|----------------------------|
| √ Owners | √ Foreman |
| √ Managers | √ Computer Personnel |
| √ Maintenance Personnel | √ Waste Treatment Operator |
| √ Insurance Personnel | √ Compliance Personnel |
| √ Q.C. Personnel | √ Chemist |
| √ Production Manager | √ Safety Manager |
| √ Facilities Manager | √ You |

NASF SUR/FIN 2010

June 15-17, 2010
Grand Rapids, MI

MARK YOUR CALENDARS!

2009 - 2010 CALENDAR OF EVENTS

MFANC

November 12, 2009

MFANC Forum
Spin-A-Yarn Restaurant
Fremont, CA

February 18, 2010

Vendor Showcase
Nepredak Hall
San Jose, CA

AESF - SILICON VALLEY BRANCH

Under NASF, all AESF members are invited to all MFANC Forums.

AESF information call:

Tracey Coss - (408) 727-9315 X:23

For MFANC meeting information call:

MFANC Headquarters—Veronica Anderhalt - (877) 238-9490

COMPLIANCE CALENDAR 2009 - 2010

2009	DAY	REQUIREMENT	REGULATION/AGENCY
October	Weekly 1st 1st 1st 1st 1st	Daily Facility Inspections Weekly Facility Inspections Monthly Facility Inspections Monthly WET Season Insp. Monthly Safety Inspections Monthly Fire Extinguisher Check	PBR PBR and Storm Water Storm Water Storm Water Cal/OSHA Cal/OSHA
November	Weekly 1st 1st 1st 1st 1st	Daily Facility Inspections Weekly Facility Inspections Monthly Facility Inspections Monthly WET Season Insp. Monthly Safety Inspections Monthly Fire Extinguisher Check	PBR PBR and Storm Water Storm Water Storm Water Cal/OSHA Cal/OSHA
December	Weekly 1st 1st 1st 1st 1st	Daily Facility Inspections Weekly Facility Inspections Monthly Facility Inspections Monthly WET Season Insp. Monthly Safety Inspections Monthly Fire Extinguisher Check	PBR PBR and Storm Water Storm Water Storm Water Cal/OSHA Cal/OSHA
2010	DAY	REQUIREMENT	REGULATION/AGENCY
January	Weekly 1st 1st 1st 1st 1st	Daily Facility Inspections Weekly Facility Inspections Monthly Facility Inspections Monthly WET Season Insp. Monthly Safety Inspections Monthly Fire Extinguisher Check	PBR PBR and Storm Water Storm Water Storm Water Cal/OSHA Cal/OSHA

ANNUAL COMPLIANCE REVIEW CHECKLIST

The following is a list of compliance programs, reports, training programs and other regulatory issues which must be reviewed, amended, updated or checked annually and **documented**. Some of the items on this list do not have a specific review date, so each company must have its own schedule.

■ Employee Notification of Exposure and Medical Records	Cal/OSHA	January 1
■ OSHA 300 Log	Cal/OSHA	February 1
■ Closure Plan Tiered Permitting	DTSC	March 1
■ Biennial Report (Every two years, even numbered)	DTSC	March 1
■ Annual Update Tiered Permitting	DTSC	March 15
■ Form R SARA Title III	EPA	July 1
■ Storm Water Annual Report	SWRCB	July 1
■ DOT Registration Form	DOT	July 1
■ Review Injury & Illness Prevention Plan	Cal/OSHA	July 1
■ PBR Annual Update Form	PBR/DTSC	August 1
■ Submit Underground Storage Tank Fee Return	BOE	August 25
■ Storm Water Facility Inspection	SWRCB	September 1
■ SB 14 Source Reporting Plan (Plus submitted every 4 years)	DTSC	September 1
■ SWPPP Review	SWRCB	October 1
■ Contingency Plan	DTSC	
■ Hazard Communication Training	DTSC	
■ Airborne Contaminants Control Plan	Cal/OSHA	
■ Haz Mat Training	DTSC	
■ Forklift Training (Every 3 years)	Cal/OSHA	

MFANC VENDOR SHOWCASE

FEBRUARY 18, 2010

4:00 - 8:00 p.m.

*Napredak Hall,
San Jose*

Mark Your Calendars!

*For registration information
please see the information in-
cluded in this newsletter or
contact MFANC Headquarters
at
(877) 238-9490*

MFANC

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MFANC FORUM LOCAL & NATIONAL LEGISLATIVE UPDATE Thursday, November 12, 2009 Spin-A-Yarn Restaurant - Fremont, CA

TIME: 5:30 - 6:00 p.m. No-host Cocktails; 6:00 - 8:00 p.m. Dinner, Program follows dinner.
TOPIC: **LOCAL & NATIONAL LEGISLATIVE UPDATE**
LOCATION: Spin-A-Yarn Restaurant, 45915 Warm Springs Blvd., Fremont, CA - (510)656-9141
FEE: \$35 per person

ACT NOW! Check or money order made payable to MFANC, **return this form and payment to:** MFANC, 1288 Columbus Ave., #292, San Francisco, CA 94133-1302. Or phone (877) 238-9490. Or fax your reservation (818) 238-9592.

Name _____	Company _____	BEEF	FISH	CHICKEN
Name _____	Company _____	_____	_____	_____
Name _____	Company _____	_____	_____	_____
Name _____	Company _____	_____	_____	_____

My check is enclosed for the amount of \$_____.